Nonprofit-Government Contracts and Grants*

2012 Government Experience Compared to Previous Year

- Better: 7%
- Same: 72%
- Worse: 22%

Problems with Government Contracts and Grants

<table>
<thead>
<tr>
<th>PROBLEM</th>
<th>NOT A PROBLEM</th>
<th>SMALL PROBLEM</th>
<th>BIG PROBLEM</th>
<th>STATE RANK**</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payments do not cover full cost of contracted services</td>
<td>48%</td>
<td>17%</td>
<td>35%</td>
<td>24</td>
</tr>
<tr>
<td>Complexity of/time required by application process</td>
<td>25%</td>
<td>45%</td>
<td>30%</td>
<td>17</td>
</tr>
<tr>
<td>Complexity of/time required by reporting process</td>
<td>26%</td>
<td>47%</td>
<td>26%</td>
<td>14</td>
</tr>
<tr>
<td>Government changes to contracts/grants midstream</td>
<td>53%</td>
<td>33%</td>
<td>15%</td>
<td>21</td>
</tr>
<tr>
<td>Late payments (beyond contract specifications)</td>
<td>50%</td>
<td>37%</td>
<td>13%</td>
<td>11</td>
</tr>
</tbody>
</table>

Nonprofits Reporting Limitations on Full Costs in Government Contracts and Grants

- Percent of nonprofits reporting limits on program administrative/overhead: 54%
- Percent of nonprofits reporting limits on general administrative/overhead: 59%
- Contracts require matching or sharing costs: 48%
- Grants require matching or sharing costs: 56%

Organizations Reporting Overhead Limits, by Limit Amount and Type***

- 15% +: 14, 22 (Program overhead: 14, General overhead: 22)
- 11-15%: 5, 9 (Program overhead: 5, General overhead: 9)
- 8-10%: 22, 38 (Program overhead: 22, General overhead: 38)
- 4-7%: 14, 12 (Program overhead: 14, General overhead: 12)
- 1-3%: 7, 3 (Program overhead: 7, General overhead: 3)
- 0%: 18, 37 (Program overhead: 18, General overhead: 37)
NORTH CAROLINA

NONPROFIT-GOVERNMENT CONTRACTS AND GRANTS: OVERVIEW

Human Service Nonprofits with Government Contracts/Grants
Number ......................................................... 972

Types of Nonprofits with Government Contracts/Grants
Crime and legal-related .................................. 13%
Employment ............................................... 4%
Food, agriculture, and nutrition .................... 2%
Housing and shelter ...................................... 8%
Public safety and disaster relief ..................... < 1%
Youth development ....................................... 2%
Human service: multipurpose .......................... 62%
Community and economic development ........... 9%
Total contracts/grants ................................... 100%

Nonprofits with Government Contracts/Grants, by Level
Local government ......................................... 73%
State government ......................................... 85%
Federal government ...................................... 71%

2009 Government Contracting Experience Compared to Prior Years
Better, 5%
Worse, 41%
About the same, 54%

Number of Government Contracts/Grants per Nonprofit
1 government contract/grant ......................... 23%
2–4 government contracts/grants .................... 48%
5 or more government contracts/grants ........... 29%

Total Nonprofit Government Contracts/Grants, by Level
Local government ......................................... 17%
State government ......................................... 55%
Federal government ...................................... 28%

CONTRACTING PROBLEMS

Key Problems Reported for Government Contracts

<table>
<thead>
<tr>
<th>Problem</th>
<th>Not a problem</th>
<th>Small problem</th>
<th>Big problem</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payments do not cover full cost of contracted services</td>
<td>24%</td>
<td>36%</td>
<td>40%</td>
</tr>
<tr>
<td>Complexity of/time required for reporting on grants/contracts</td>
<td>23%</td>
<td>36%</td>
<td>40%</td>
</tr>
<tr>
<td>Complexity of/time required by application process</td>
<td>29%</td>
<td>29%</td>
<td>43%</td>
</tr>
<tr>
<td>Government changes to contracts/grants</td>
<td>30%</td>
<td>32%</td>
<td>39%</td>
</tr>
<tr>
<td>Late payments (beyond contract specifications)</td>
<td>16%</td>
<td>25%</td>
<td>59%</td>
</tr>
</tbody>
</table>

State Ranking:
Small and Big Problems
32
25
37
19
33

1 = highest percentage of nonprofits with problems;
51 = lowest percentage of nonprofits with problems