

American Rescue Plan Funds and Nonprofits



1. Challenges facing nonprofits
2. Status of state budget and state ARPA appropriations
3. Tips on effective local government partnerships with nonprofits
4. Making the case to local governments

Major Challenges Facing Nonprofits

- Revenue losses
- Closure of operations
- Direct costs in making operational changes due to COVID
- Loss of volunteers
- Increase in demand for services to meet community needs during the pandemic

State budget

- What is included?
- When will we see it?
- How will the state spend its ARPA funds?
- What's in it for nonprofits?



State budget – ARPA appropriations

- Water and sewer infrastructure
- Capital projects (including some at nonprofits)
- Increased broadband access
- JOBS grants (Senate)
- Bonuses for state employees

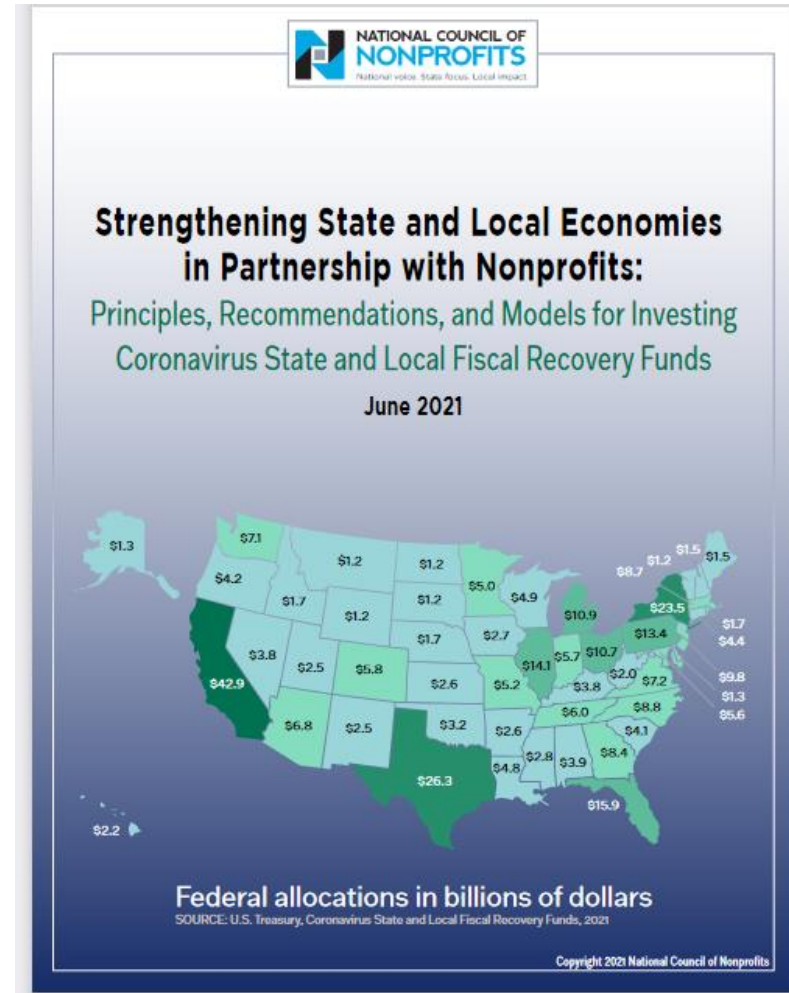
State budget – ARPA appropriations

- COVID-19 vaccinations
- Crisis response and disease intervention
- State health plan COVID-19 coverage
- Lead and asbestos remediation in schools and child care facilities
- Appropriations to some nonprofits

State budget – What’s in it for nonprofits?

- House budget - about \$701 million for nonprofits
 - \$411 million in new operational/program support
 - \$290 million in capital projects
- Senate budget - about \$300 million for nonprofits
 - \$134 million in new operational/program support
 - \$126 million in capital projects
 - \$40 million in JOBS grants

Effective government-nonprofit partnerships



Effective government-nonprofit partnerships

Two ways state and local government can work with nonprofits through ARP funds:

1. Economic assistance for nonprofits
2. Partnerships with nonprofits to provide programs and services

Effective government-nonprofit partnerships

1. Eligibility criteria – clarity, breadth, diversity
2. Allowable uses – breadth is important
3. Program administration – government staff vs. third-party intermediary
4. Application requirements – clarity and simplicity

Effective government-nonprofit partnerships

5. Prioritization – greatest need vs. greatest speed
6. Grant amounts
7. Clear communication of opportunities
8. Reporting –transparency without overly burdensome reporting requirements

Making your nonprofit's case

1. Focus on community needs
2. Understand different types of governments
3. Identify a clear request – nonprofit fund, investment in specific programs/services, etc.
4. Work with other local nonprofits
5. Have clear data and stories

Questions

