Partnering with Local Government

American Rescue Plan Act

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Public Purpose

“all public funds, no matter what their source, be expended for the benefit of the citizens of a unit generally, and not solely for the benefit of particular persons or interests.”

Source: Kara Millonzi, UNC Chapel Hill School of Government
Types of Partnerships

Financial & Non-Financial

Financial
Example: Contracts

Important Considerations for Financial Partnerships:
- Fiscal responsibility
- Pass-through constraints

Non-financial
Example: Collaborative projects

Important Considerations for Non-Financial Partnerships:
- Government neutrality
- “Boots on the ground”
Tips for Partnering

- Build relationships with staff
- Be specific about the benefits
- Be mindful of sector-specific language and acronyms
- Draw parallels between your services, local government values, and ARP priorities
- Do your research on ARP Funds

Local governments have to be open and willing to explore partnerships as well!
Thank you!

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