



# Partnering with Local Government

American Rescue Plan Act

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# Public Purpose

“all public funds, no matter what their source, be expended for the benefit of the citizens of a unit generally, and not solely for the benefit of particular persons or interests.”

# Types of Partnerships

Financial & Non-Financial

## Financial

*Example: Contracts*

Important Considerations for Financial Partnerships:

- Fiscal responsibility
- Pass-through constraints

## Non-financial

*Example: Collaborative projects*

Important Considerations for Non-Financial Partnerships:

- Government neutrality
- “Boots on the ground”

# Tips for Partnering

- Build relationships with staff
- Be specific about the benefits
- Be mindful of sector-specific language and acronyms
- Draw parallels between your services, local government values, and ARP priorities
- Do your research on ARP Funds

Local governments have to be open and willing to explore partnerships as well!



# Thank you!

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